



Illinois Power Agency
2012 Rate Stability Procurements
Energy RFP

Bidder Practice Session

February 9, 2012

LEVITAN & ASSOCIATES, INC.
MARKET DESIGN, ECONOMICS AND POWER SYSTEMS

Agenda



- ◆ Supplier Fee
- ◆ Bid Submission
- ◆ Bid Evaluation
- ◆ Bidder Notification
- ◆ Procurement Administrator Contact Information
- ◆ Questions?



Supplier Fee



Supplier Fee

- ◆ Winning bidders will receive partially executed Supplier Fee Agreements from the Procurement Administrator on the day following the ICC ruling
 - Must be signed and returned to the Procurement Administrator by email, with hard copies sent by overnight mail
 - Detailed instructions included in Supplier Fee Agreement
- ◆ Supplier Fee will be \$1,825/block from each Winning Bidder
- ◆ Will be paid directly to the Illinois Power Agency, by check, ACH or e-check
- ◆ Payment due within 7 business days of ICC ruling



Bid Submission



Bid Submission Instructions (1)

1. Download Bid Form: “EnergyBidForm.xls”

Documents

- [Request for Proposals](#) (Posted 1/9/12)
 - RFP Attachment A - Confirmation Agreement
 - [Attachment A - Confirmation Agreement \(Draft\)](#) (Posted 1/9/12)
 - [Redline of Draft Confirmation Agreement Against 2011 Final Confirmation Agreement](#) (Posted 1/11/12)
 - [Attachment B - Form of Pre-Bid Letter of Credit](#) (Posted 1/9/12)
 - [Acceptable Modifications to Energy Pre-Bid Letter of Credit](#) (Last Updated 1/26/12)
 - [Pre-Qualification Application](#) (Posted 1/9/12)
 - Submission deadline: 12:00 noon CPT on January 23, 2012 by email (aiurfp@levitan.com) or fax (617-531-2826)
 - [Bid Participation Fee Payment Instructions](#) (Posted 1/9/12)
 - [Bidder Registration Form](#) (Posted 1/25/12)
 - [Supplier Fee Binding Agreement](#) (Posted 1/25/12)
 - The Supplier Fee for the 2012 Rate Stability Energy RFP has been set at \$1,825/block.
 - [Energy Bid Form](#) (Posted 1/25/12) ←
 - [Energy Bid Form Submission Instructions](#) (Posted 1/25/12)
 - [Submit Bid Form](#) (Link will open a new window)
- Additional documents can be found on the [Documents](#) page.

2. Fill in the name of the bidding entity

	A	B	C	D	E	F	G	H	I
1	Bidder: (Full legal name)								
2									
3	<i>(All energy products are to be delivered at the AIC Load Zone.)</i>								
4									

(Note that throughout the bid form, you can only make changes to the yellow-shaded cells)



Bid Submission Instructions (2)

3. For each Product / Term, enter the number of 50-MW blocks you are bidding at each price, and the price in \$/MWh

	A	B	C	D	E	F	G	H	I	J	K	L	M
6	Product Bids												
7	Term			6/1/2013 - 5/31/2014		6/1/2014 - 5/31/2015		6/1/2015 - 5/31/2016		6/1/2016 - 5/31/2017		6/1/2017 - 12/31/2017	
8	Term Length			12 Months		12 Months		12 Months		12 Months		7 Months	
9	Time of Use			ATC		ATC		ATC		ATC		ATC	
10	Volume (MW)			650		650		650		650		650	
11	Energy (MWh)			5,694,000		5,694,000		5,709,600		5,694,000		3,338,400	
12	Number of 50 MW blocks			13		13		13		13		13	
13													
14	Total blocks offered			0		0		0		0		0	
15	Total MW offered			0		0		0		0		0	
16													
17		Group		No of 50-MW Blocks	Price, \$/MWh	No of 50-MW Blocks	Price, \$/MWh	No of 50-MW Blocks	Price, \$/MWh	No of 50-MW Blocks	Price, \$/MWh	No of 50-MW Blocks	Price, \$/MWh
18		1											
19		2											
20		3											
21		4											
22		5											
23		6											
24		7											
25		8											
26		9											
27		10											
28		11											
29		12											
30		13											
31													
32													



Bid Submission Instructions (3)

4. Check your bid form for any errors, which will be flagged by red-shaded cells. Possible errors can include:
 - ◆ Too many blocks for a single Product. Each Product is limited to 13 blocks. If this error is not fixed, the blocks with the highest prices will be eliminated until the max number of blocks is reached.
 - ◆ A price less than \$1.00/MWh or greater than \$1,000/MWh is bid. Blocks with prices outside this range will be assumed to be in error and will not be evaluated.
 - ◆ The number of blocks bid at each price must be an integer. If a non-integer number of blocks is bid, the fractional block will be eliminated.
 - ◆ If no price or no number of blocks is entered in a row, that row is interpreted as a “no bid” and ignored. This also applies to any row where the number of blocks entered is ≤ 0



Examples of Bid Form Errors (1)

	A	B	C	D	E	F	G	H	I	J	K	L	M
6	Product Bids												
7	Term			6/1/2013 - 5/31/2014		6/1/2014 - 5/31/2015		6/1/2015 - 5/31/2016		6/1/2016 - 5/31/2017		6/1/2017 - 12/31/2017	
8	Term Length			12 Months		12 Months		12 Months		12 Months		7 Months	
9	Time of Use			ATC		ATC		ATC		ATC		ATC	
10	Volume (MW)			650		650		650		650		650	
11	Energy (MWh)			5,694,000		5,694,000		5,709,600		5,694,000		3,338,400	
12	Number of 50 MW blocks			1 13		13		13		13		13	
13													
14	Total blocks offered			14		10		9		6.5		2	
15	Total MW offered			700		500		450		325		100	
16													
17		Group		No of 50-MW Blocks	Price, \$/MWh	No of 50-MW Blocks	Price, \$/MWh	No of 50-MW Blocks	Price, \$/MWh	No of 50-MW Blocks	Price, \$/MWh	No of 50-MW Blocks	Price, \$/MWh
18		1		7	\$5.00	2	\$5.00	3	\$15.00	2	\$5.00	2	
19		2		7	\$10.00	2	\$10.00	3	\$1,525.00	2	\$10.00		\$5.00
20		3				2	\$0.15	3	\$15.50	2.5	\$15.00		
21		4				2	\$20.00						
22		5				2	\$25.00						
23		6											
24		7											
25		8											
26		9											
27		10											
28		11											
29		12											
30		13											
31													
32													



Examples of Bid Form Errors (2)

1. Too many blocks are entered, one of the \$10 blocks will be eliminated
2. The \$0.15 bid is below the minimum price, therefore this bid (two blocks) will not be evaluated
3. The \$1,525 bid is above the maximum price, therefore this bid (three blocks) will not be evaluated
4. A non-integer number of bids is entered, the number of blocks bid at \$15 will be rounded down to 2
5. No number of blocks price is entered in the first bid row and no price is entered for the second bid row, therefore these two bids will not be evaluated



Bid Submission Instructions (4)

5. After all errors are corrected, save the file. You can add your company name or another identifier to the file name if you wish – please do not use any special characters (#, ?, etc.) in the file name, as this will hinder the submission process

6. On the procurement website, click on “Submit Bid” which will open a new window

[Energy Bid Form](#) (Posted 1/25/12)
[Energy Bid Form Submission Instructions](#) (Posted 1/25/12)
[Submit Bid Form](#) (Link will open a new window) ←

Additional documents can be found on the [Documents](#) page.





Bid Submission Instructions (5)

- Fill in all fields in the form in the new window, select the file containing your bid through the Browse button, and click the Submit button.

2012 Rate Stability RFP - Bid Submission - Google Chrome

logiform Software Inc. [CA] https://www.logiforms.com/external_requesthandler.lf

Bid Submission - 2012 Rate Stability RFPs for Ameren Illinois Company
 Please fill in all fields. Call Sara Wilmer at 617-531-2818 x15 with any questions.

The submission window for binding bids will open at 12 noon CPT on the Bid Date. Bids submitted in advance of 12 noon CPT on the Bid Date will be evaluated as test bids.

Energy RFP Bid Date: February 10, 2012
 RECs RFP Bid Date: February 16, 2012

Company

Contact Name

Phone Number

We will call this number to confirm successful bid receipt.

Bid File No file chosen

Bid Submission Instructions (6)



8. After receiving your bid, we will call the person identified on the bid form to confirm receipt
 - ◆ Practice bids will be acknowledged by email, or you can call Sara Wilmer at 617-531-2818 x15 to verify receipt



Submitting Practice Bids

- ◆ The Bid Submission site is live now for Bidders to practice submitting bids
- ◆ Bids submitted before 12:00 noon CPT on Friday, February 10th will not be considered to be binding bids, and you will not be notified immediately by phone of received submissions
- ◆ If you have any questions, please call Sara Wilmer at 617-531-2818 x15



On Bid Day

- ◆ Bids may be submitted starting at 12:00 noon CPT on Friday, February 10th
- ◆ Final binding bids must be submitted by 2:00 pm, CPT on Friday, February 10th
- ◆ Bidders will receive phone calls to confirm bid receipt
- ◆ Bids will only be evaluated if Pre-Bid Letter of Credit and Bidder Registration Form were by the Bidder Registration deadline



What If Something Goes Wrong?

- ◆ If you have any problems accessing or filling out the bid form, please call Sara Wilmer at 617-531-2818 x15

- ◆ The backup submission method is via fax, if IT problems are encountered on Bid Day
 - Levitan & Associates, Inc.'s fax number is 617-531-2826
 - If you will need to submit by fax, please notify us by phone as soon as you are aware of the need



Bid Evaluation

Bid Evaluation



- ◆ After checking each bid for errors, the bids for each Product are sorted by price, and any bids over the price benchmark for a given Product are eliminated
- ◆ The Procurement Administrator will then proceed to select the lowest-cost blocks bid for each product

What Happens In Case of a Tie?



- ◆ If there are two or more blocks at the clearing price (rounded to \$0.01/MWh) for a Product, the Procurement Administrator will select the required number of blocks at the clearing price in order to maximize the number of bidders in the award group for that Product



Bidder Notification



Schedule Following Bid Submission

- ◆ Procurement Administrator submits report with recommended winning bidders to ICC by Tuesday, February 14th
 - 2/13 is an Illinois state holiday
- ◆ Preliminary notifications to recommended bidders will be distributed on Monday, February 13th
 - If possible, notifications will be distributed before close of business on Friday, February 10th
- ◆ ICC has two business days after receiving report to issue a decision
 - Pre-Bench Session on 2/15
 - Bench Session on 2/16
- ◆ Winning Bidders notified following ICC decision
- ◆ Contracts executed with Winning Bidders within three business days of ICC decision
- ◆ Supplier Fee Agreements delivered to Winning Bidders one business day after ICC decision



Contact Information

LEVITAN & ASSOCIATES, INC.

Procurement Administrator Contact Information



- ◆ Procurement Web Site
 - <http://www.levitan.com/AIURFP>
- ◆ Mailing Address
 - Levitan & Associates, Inc.
Attn: John Bitler or Sara Wilmer
100 Summer Street, Suite 3200
Boston, MA 02110
- ◆ E-Mail
 - aiurfp@levitan.com
- ◆ Phone
 - 617-531-2818 (John Bitler x22 or Sara Wilmer x15)
- ◆ Fax
 - 617-531-2826



Questions?
